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According to leadership expert John Maxwell, you can learn to develop your influence from wherever you are in the organization by becoming a 360-degree leader.

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To become a 360-Degree Leader, you will have to pay a price. You will have to give up other opportunities in order to lead. You will have to sacrifice some personal goals for the sake of others.

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The John Maxwell Company

Leadership is influence nothing more, nothing less. To grow in leadership, one must grow in influence. This resource is designed to measure your current level of influence through your own self-assessment.

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360 Degree Feedback The Good the Bad and the Ugly

Once leaders begin to see the huge value to be gained, in fact, we see them add other groups to their raters such as suppliers, customers, or those two levels below them in the organization." And later, Zenger adds: "More than 85% of all the Fortune 500 companies use the 360 degree feedback process as a cornerstone of their overall leadership development process. If you are not a current user

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